

PRICE LIST/ PAYMENT PLAN OF VISIONNAIRE, GURGAON

Plot Size (In Sq. Yd)	Built-Up Area (In Sq.Ft)	Basic Sale Price (BSP) inclusive of 20 KVA PBIC	Inaugural Discount	Net Basic Sale Price (BSP)
		(In Lacs)	(In Lacs)	(In Lacs)
250	4707	439.29	42.41	396.88
290	5328	504.62	50.81	453.81
545	8739	900.51	94.01	806.50

1. **Development Charges (DC)** - Rs 5749/- per sq. yd.

2. **Preferential Location Charges (PLC) :**
- o 24 Mtr Road & above - 10% of BSP
 - o Two Side Open - 10% of BSP
 - o Corner - 10% of BSP
 - o Park Facing - 20 % of BSP

The total PLC for a Unit shall not exceed 30% of BSP

In addition to the aforesaid cost of property the Applicant(s) shall pay following charges such as;

- 3. Club Membership Charges (CMC) - Rs 3,00,000/- per family.
- 4. Interest Free Maintenance Security (IFMS) - Rs 50/- per sq. ft.
- 5. Charge for Additional Power Backup beyond 20KVA - Rs 20,000/- per KVA
- 6. And All other charges, as applicable.

*Cost of Property (COP) shall comprise of Basic Sales Price, Development Charges and Preferential Location Charges.

Construction Linked Payment Plan:

Stages	Payment	
On Booking	Rs. 20 Lacs /Rs. 25 Lacs /Rs. 40 Lacs (inclusive of Service Tax)	
Within 45 days of booking	To complete 15 % of BSP	
Within 90 days of booking	7.5% of BSP	50 % of DC
Within 135 days of booking	7.5% of BSP	50 % of DC
On Start of Excavation	7.5% of BSP	50 % of PLC
On Casting Basement roof Slab	7.5% of BSP	50 % of PLC
On Casting Ground Floor roof Slab	7.5% of BSP	100 % Club Membership
On Casting First Floor roof Slab	7.5% of BSP	
On Casting Second Floor roof Slab	7.5% of BSP	
On Completion of Brick Work	7.5% of BSP	
On Completion of External Plaster	7.5% of BSP	
On Start of services / electrical /plumbing work	7.5% of BSP	
On Laying Internal Marble Flooring	5% of BSP	
On offer of possession	5% of BSP	IFMS + PBIC + Stamp Duty + Registration charges & Administrative Charges + all other charges applicable.

Self Funding Payment Plan

Stage	Payment	
On Booking	Rs. 20 Lacs /Rs. 25 Lacs /Rs. 40 Lacs (inclusive of Service Tax)	
Within 30 days of Booking	To complete 25% of BSP	
Within 365 days of booking	25% of BSP	100% of (PLC, DC & Club Membership)
On offer of possession	50% of BSP	IFMS + PBIC + Stamp Duty + Registration charges & Administrative Charges + all other applicable charges.

Down Payment Plan (with 10% rebate)

Stage	Payment	
On Booking	Rs. 20 Lacs /Rs. 25 Lacs /Rs. 40 Lacs (inclusive of Service Tax)	
Within 30 days of Booking	To Complete 10 % of BSP	
Within 60 days of booking	80% of BSP	100% of (PLC, DC & Club Membership)
On offer of possession	10% of BSP	IFMS + PBIC + Stamp Duty + Registration charges & Administrative Charges + all other applicable charges.

Subvention Plan

Stages	Clients Contribution	Banks Contribution
At the time of booking	Rs. 20 Lacs /Rs. 25 Lacs /Rs. 40 Lacs (inclusive of Service Tax)	
Within 30 days of booking	To complete 15% of COP*	
Start of Excavation		35% of COP*
On casting of Second floor Slab		35 % of COP*
On laying Internal Marble Flooring		10 % of COP*
On Possession	5 % of COP* (From the Customer/Bank)	
	PBIC+IFMS+ Club Membership+ Stamp Duty + Registration Charges+ Administrative Charges+ All other applicable charges	

Note:

- i. The subvention Scheme will be available from HDFC till 31st Dec 2012 only, and would be extended at the sole discretion of the company.
- ii. Under subvention scheme, Interest on Bank loan till 31st Oct, 2014 will be borne by the company.
- iii. Service tax as applicable.